Allianz Strategy 15 / 50 / 75

Active is: combining an active asset allocation with innovative risk management

Makelaar Vahodi – Allianz Global Investors

January 2020

For fund distributors and institutional investors only.







Allianz New Networks in Belgium

Per-Johann Reichert

2015 - Head of Allianz New Networks

PRIOR European Business Management

- Project: "One-Firm" Initiative
- Project: PIMCO Separation
- Integration AllianzGI and Cominvest

Head of Product Management

Head of e-Marketing & e-Sales

Dresdner Private Banking International

University Education

IMD (Executive Education), Lausanne / Switzerland



Stockholm School of Economics (SSE), Stockholm / Sweden
Master of Science Finance, IBS







Erlinda da Luz Coutinho, CFA

2019 - Allianz New Networks

PRIOR Investment Manager Fixed Income/Equities/Reits
Allianz Group

Investment Manager Fixed Income/Equities/Reits
Delta Lloyd Asset Management

Investment Manager Fixed Income/Equities
Swiss Life AG

University Education

Katholieke Universiteit Leuven Master, International Finance

Erasmus Universidade Nova de Lisboa

Katholieke Universiteit Leuven Master, Applied Economic Sciences







Sharing the passion with Allianz Benelux







What is AllianzGI: Collaborating globally

USA • Boston • Dallas • Miami • New York • San Diego • San Francisco Europe • Brussels • Frankfurt • London • Luxembourg • Madrid • Milan • Munich • Paris • Rotterdam • Stockholm • Zurich Asia Pacific • Hong Kong • Kaohsiung • Shanghai • Singapore • Sydney • Taichung • Taipei • Tokyo



How we create value



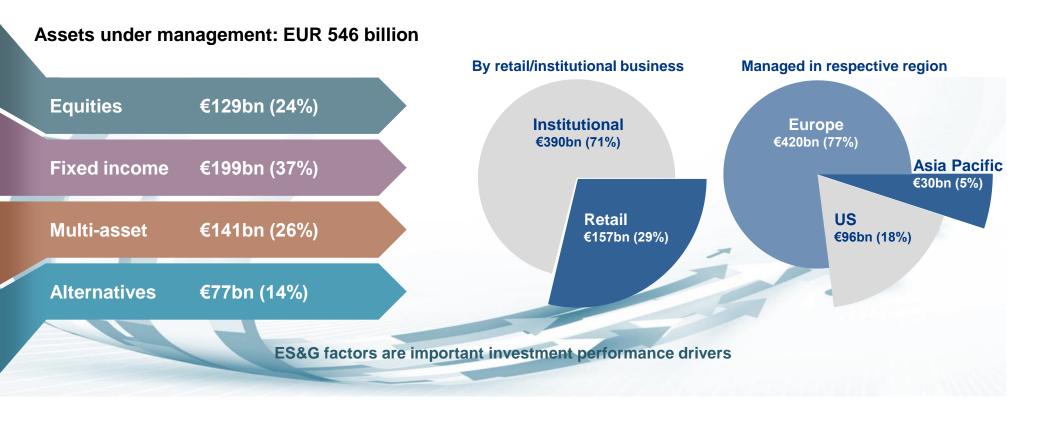
Providing personal, client-focused service

Taking a global approach to responsible investment

Offering global and local market insights



What is AllianzGI: Broad and well diversified active investment universe





Offering comprehensive investment expertise and insights

Upholding a culture of risk management

How we create value

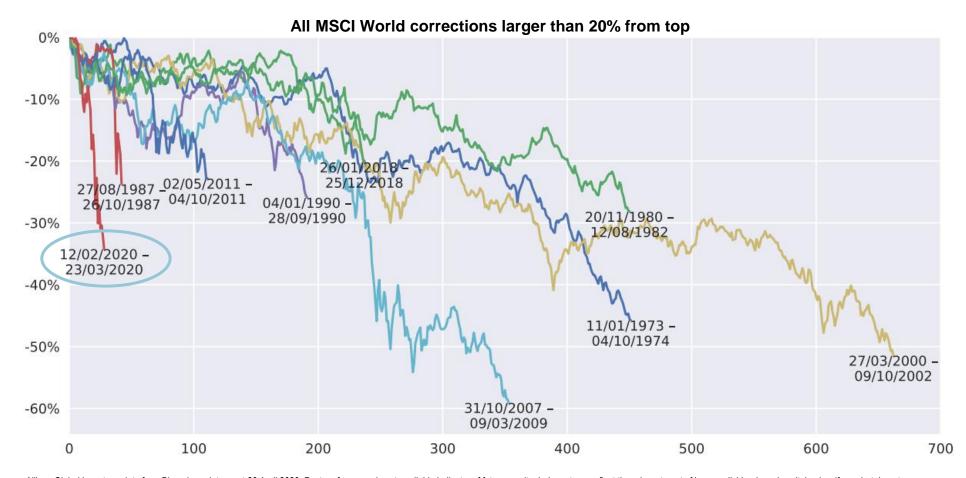
Focusing on active management



Fastest Correction from Top Ever

The MSCI World Index lost 33% from top during 1 months.

The same needed about 250 days in 2008, 350 days in Dot-Com, and more than 400 days 1973/1974.



Source: Allianz Global Investors, data from Bloomberg data as at 29 April 2020. Past performance is not a reliable indicator of future results. Index returns reflect the reinvestment of income dividends and capital gains, if any, but do not reflect fees, brokerage commissions or other expenses of investing. It is not possible to invest directly in an index.

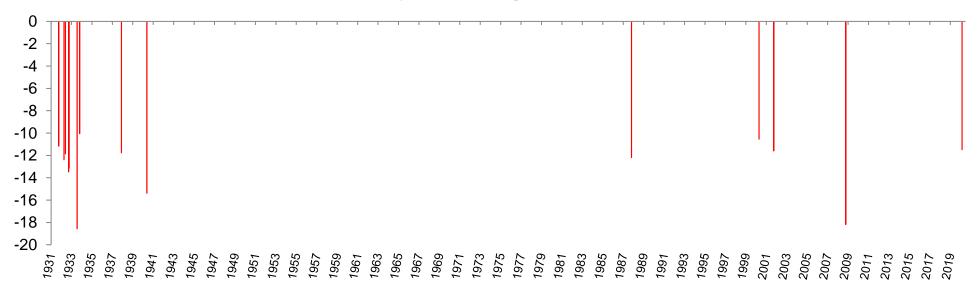


We thought the last week of February was one for the history books...

One of the largest weekly losses of the S&P500 since 1931

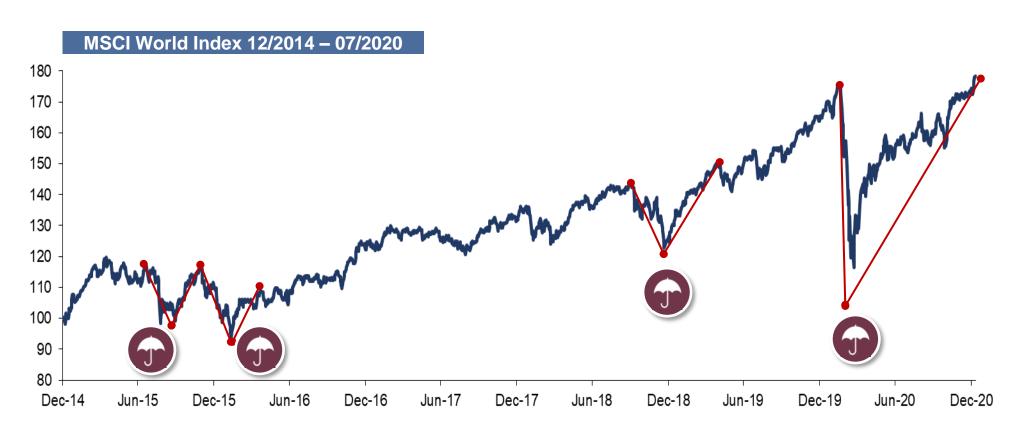
- Last week was historical because it was a very rare event. Only in 14 weeks of the past 89 years have there been pullbacks of >10% in the S&P 500. Post-war there were only 5 weeks with losses larger than 10%.
- This event will have a place among the Great Financial Crisis, Dot Com bubble burst, 87, WW II and Great Depression.

Weekly Losses larger than 10%





Global Equities: How does the market behave? Risk Management comes with a cost



Source: Allianz Global Investors GmbH, 12.01.2021. Past performance is no guarantee for future results. Data is gross of commissions; the net asset value calculation is based on the assumption that annuities are reinvested and excludes initial commissions. Individual costs such as commissions, expenses and other charges have not been taken into account and could have a negative impact on performance if they were included in the calculation.



Allianz Strategy 15 CT EUR



— Allianz Strategy 15 CT EUR



Allianz Strategy 50 CT EUR



— Allianz Strategy 50 CT EUR



Allianz Strategy 75 CT EUR





1. DNA of Strategy funds Asset classes

Equites

Bonds

Cash



2. DNA of Strategy funds Bond segments

Equities Bonds Cash

Euro
Government Bonds
Investment Grade



3. DNA of Strategy funds Equity markets

Equities

Bonds

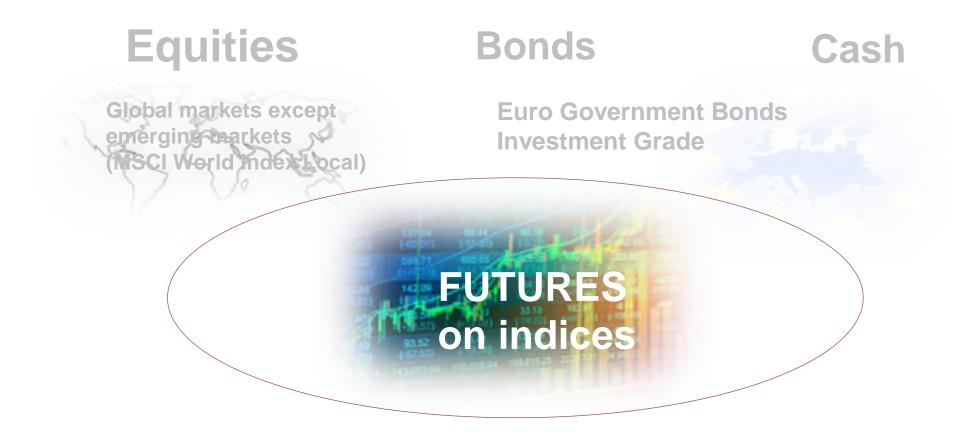
Cash

Euro Government Bonds Investment Grade

Global markets except emerging markets (MSCI World Index Local)



4. DNA of Strategy funds Investment Instruments





5. DNA of Strategy funds Equity range

Equities Bonds Cash Global markets except **Euro Government Bonds** emerging markets **Investment Grade** MSCI World Index Local) **FUTURES** on indices 0%-100% Equity



6. DNA of Strategy funds Investment degree

Equities

Bonds

Cash

Global markets except emerging markets (MSCI World Index Local)

Euro Government Bonds Investment Grade

FUTURES on indices

0%-100% Equity

Investment degree max. 125%



7. DNA of Strategy funds Currencies

Equities

Global markets except emergine markets (MSCI Werld index Local)

FUTURES on indices

NO

O%-100% Equity

Cash

Euro Government Bonds Investment Grade

NO

Currency Risk

Investment degree max. 125%



DNA of Strategy funds Summary

Equities

Bonds

Cash

Global markets <u>except</u> <u>emerging markets</u> (MSCI World Index Local) **Euro Government Bonds Investment Grade**

FUTURES on indices

NO Currency Risk

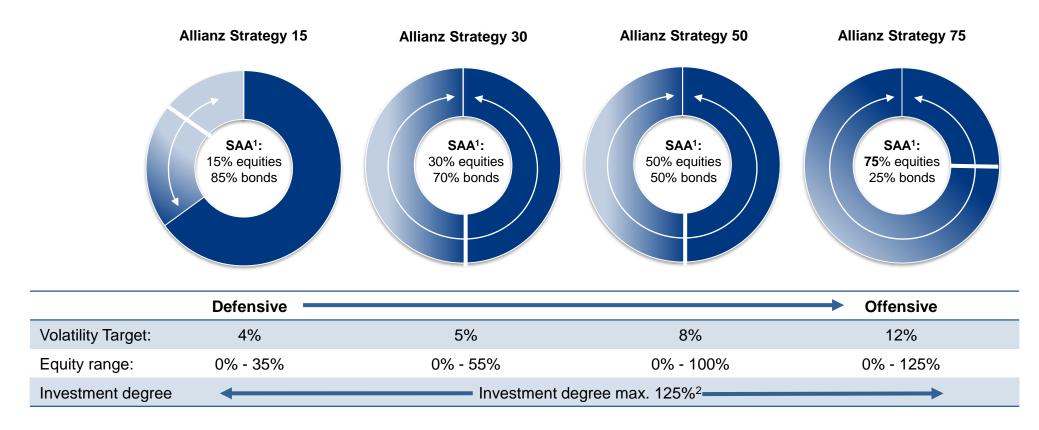
0%-100% Equity

Investment degree max. 125%



Three funds to suit different risk/return targets

Investing in Euroland Government Bonds and Global Equities to varying degrees



Source: Allianz Global Investors 2020. SAA=Strategic Asset Allocation. The strategic weightings relate to the following indexes: MSCI World Index Daily Net TR Local for equities and JP Morgan EMU Government Bond Investment Grade Index for bonds. This is for guidance only and not indicative of future allocation. A performance of the strategy is not guaranteed and losses remain possible. The equity ratio (Az Strategy 75) and the investment degree (all profiles) may be increased through leverage to maximum 125% by using derivatives.



Investment process built on 3 success factors: Mix, Active Asset Allocation, and Risk Management



Goal

Market Return & Diversification

Excess Return & Mitigation of Downside Risk

Stable Exposure to Risk



Systematic approach and fundamental assessment are at the heart of the multi asset investment process







SYSTEMATIC APPROACH

FUNDAMENTAL ASSESSMENT

SUPERVISION

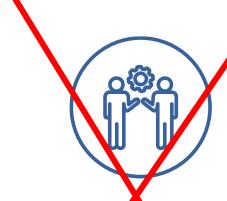
A quantitative analysis to capture the market cycle and to identify medium-term trends 87 experts, including portfolio managers and economists, provide a fundamental assessment of global markets

Risk management for timely control of portfolio risks and adherence to defined risk targets



Systematic approach and fundamental assessment are at the heart of the multi asset investment process







SYSTEMATIC APPROACH

FUNDAMENTAL ANALYSIS

SUPERVISION

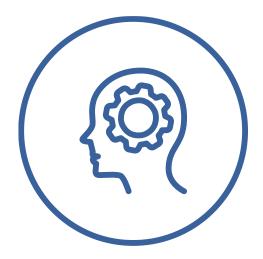
A quantitative analysis to capture the market cycle and to identify medium-term trends 90 experts, including portfolio managers and economists, provide arundamental assessment of global markets

Risk management for timely control of portfolio risks and adherence to defined risk targets



Systematic approach and active risk management are at the heart of the multi asset investment process

SYSTEMATIC APPROACH



A quantitative analysis to capture the market cycle and to identify medium-term trends

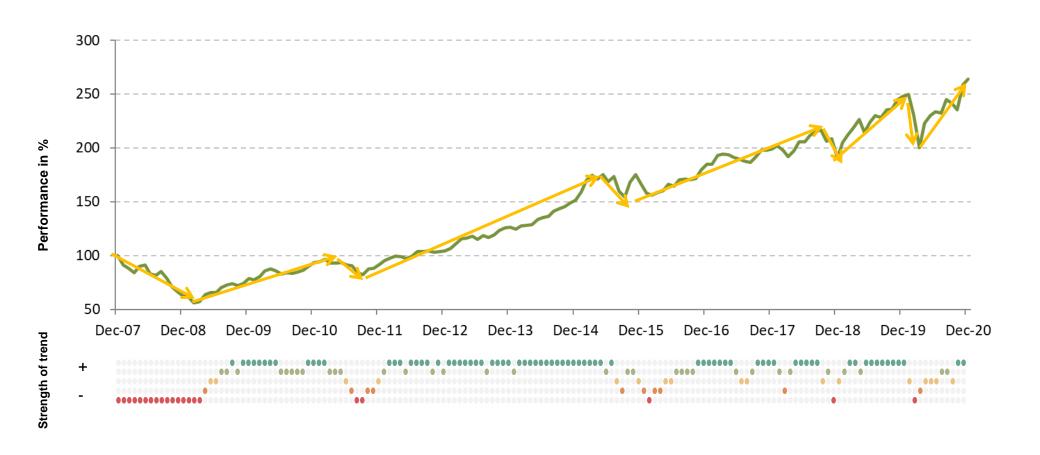
ACTIVE RISK MANAGEMENT



Risk management to timely control portfolio risks and adhere to defined risk targets



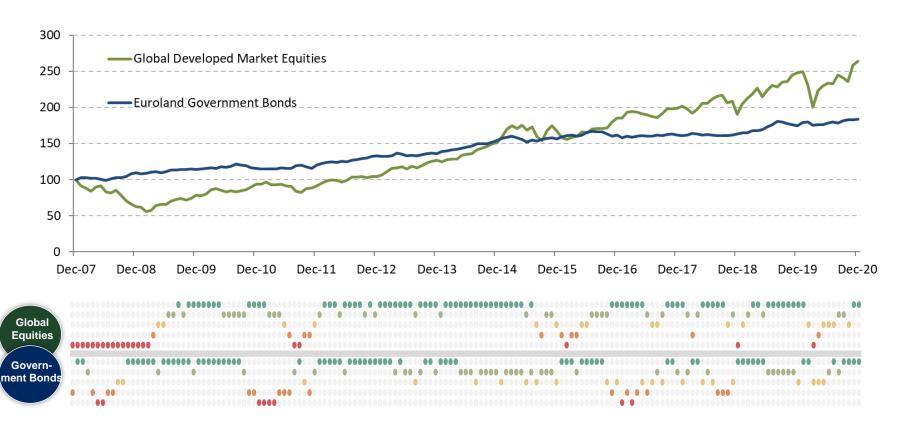
Asset classes move in trends: the case of global developed market equities





Asset classes move in trends...

...which differ in direction, strength and length





Active asset allocation – Quantitative Market Cycle Signal



27



Active asset allocation – Quantitative Market Cycle Signal

Clear signals indicate trends and exaggerations in the market **01.07.2020**

Market Reversion Cycle Asset class Index Indicator Indicator S&P 500 MSCI EMU 0000 FTSE100 **Equities** TOPIX MSCI EM 00000 MSCI World US Government Bonds EUR Government Bonds IG UK Government Bonds Japan Government Bonds Bonds EM Bonds (USD) EM Bonds (local) **EMU Peripherals** IG Credit US IG Credit Euro 0000 Credit **HYUS** 00000 **HY Euro** 00000 Commodities ex Agri/Live 0000 Crude Oil - WTI Commodities Copper 00000 Gold **JPYUSD** 0000 JPYEUR 0000 FX USDEUR **GBPEUR**

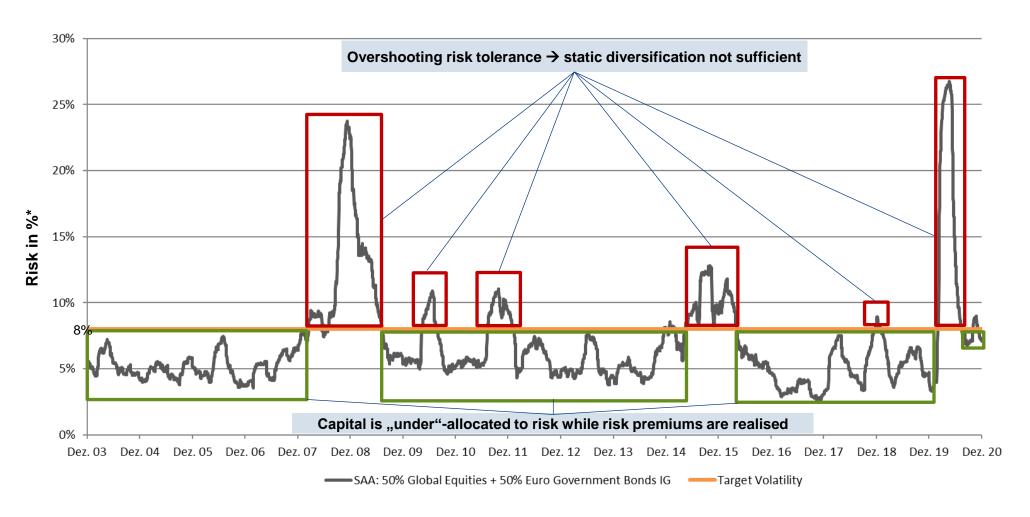
GBPUSD

07.01.2021

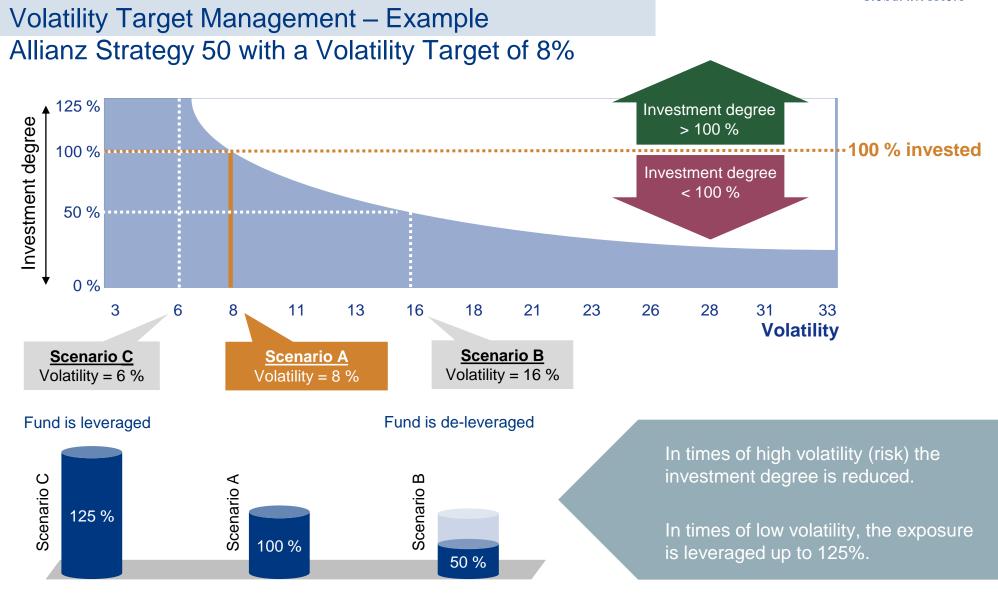
Asset class	Index	Market Cycle Indicator	Reversion [6]
Equities	S&P 500	1 2 3 4 5	
	MSCI EMU		
	FTSE 100		
	TOPIX	• • • •	
	MSCI EM	00000	0
	MSCI World	00000	
Bonds	US Government Bonds	00000	
	EUR Government Bonds IG	00000	
	UK Government Bonds	00000	
	Japan Government Bonds	00000	
	EM Bonds (USD)	00000	
	EM Bonds (local)	00000	
	EMU Peripherals		
Credit	IG Credit US	00000	
	IG Credit Euro		
	HY US		
	HY Euro		
Commodities	Commodities ex Agri/Live	00000	
	Crude Oil - WTI		
	Copper		
	Gold		
FX	JPY USD	00000	
	JPY EUR	• • • • •	
	USDEUR	• • • • •	
	GBPEUR		
	GBPUSD		
	GDI GGD		



Volatility, limits of static diversification & smart risk taking Historical risk: 50% Global Equities / 50% Euro Govt. Bonds





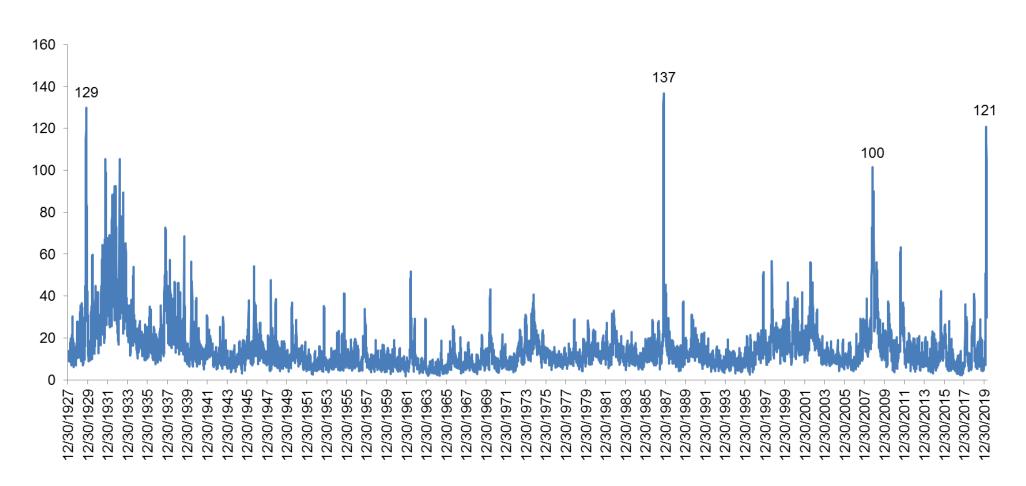


Source: Allianz Global Investors, 2020. Schematic illustration. A performance of the strategy is not guaranteed and losses remain possible. Past performance is not a reliable indicator of future results. The charts above are provided for illustrative purposes and are shown only as examples of how the strategy uses leverage to achieve various investment degrees. The charts above do not reflect actual data and are no indications of the future volatility of a client's portfolio.



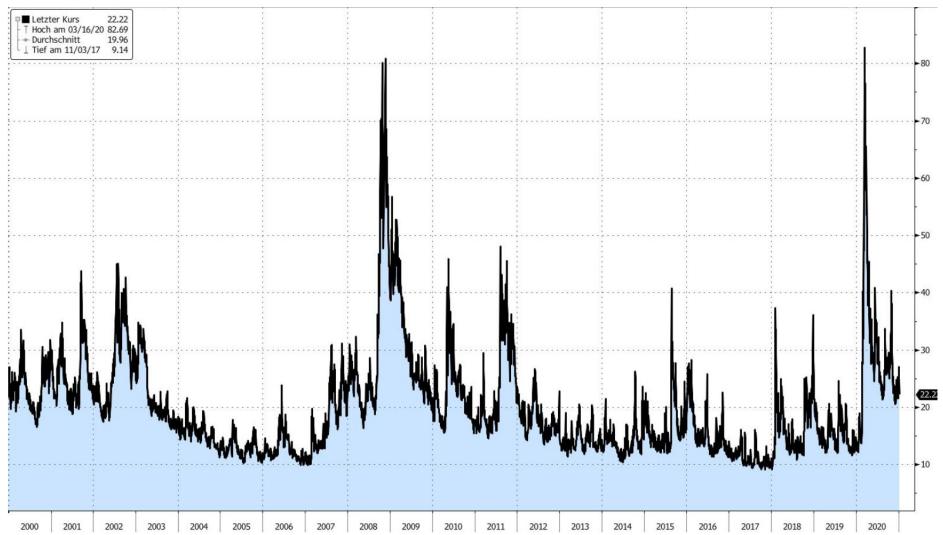
Stock Market Volatility higher than in 2008

10-Day Volatility of S&P 500





Volatility at its highest levels during the Corona crisis Stock index S&P 500 – VIX since 2000



Source: Bloomberg data from 31.12.1999 to 08.01.2021.



Allianz Strategy 50

Historic rolling 12-months volatilities in %



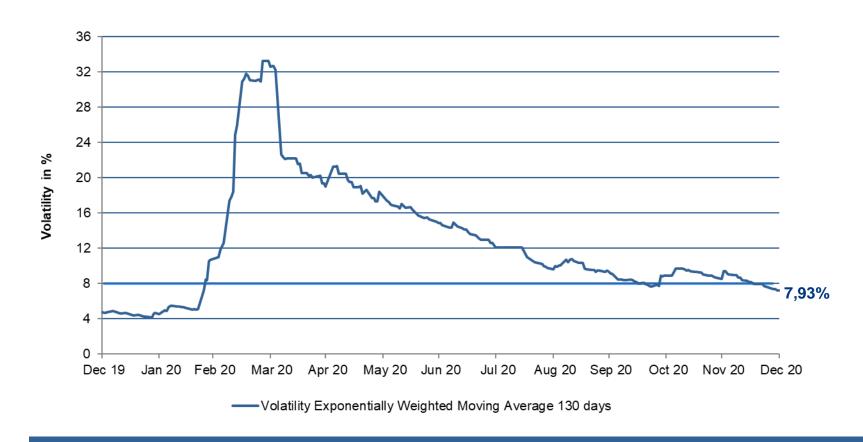
Stabilizing the exposure to risk works: fund volatilities substantially closer to target level of 8%

Source: IDS, as at 31.12.2020. Performance gross-of-fees in Euro.



Allianz Strategy 50

Market volatility has risen significantly Volatility of global equity and Euro government bonds mix <u>prior</u> to selecting the investment degree



Volatility has risen above target of 8% → investment degree has been reduced significantly.



Example: Allianz Strategy 50

Calculation of investment degree and asset allocation

Investment degree

Quantitative signal: Market Cycle Indicator

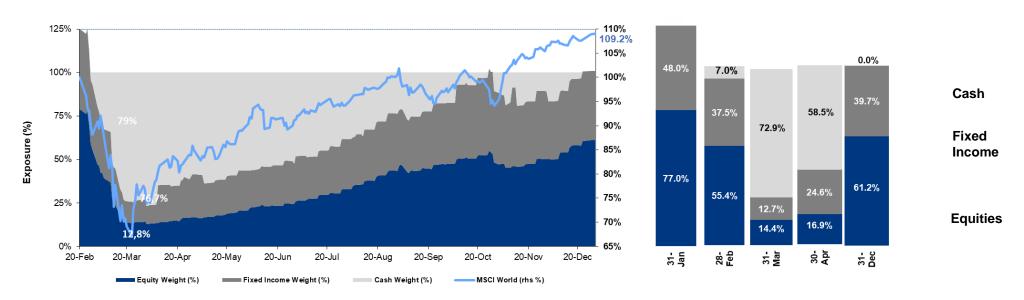


Global Equities Euro Government Bonds Cash



Allianz Strategy 50

Immediate and significant reduction of equities allocation during Corona crisis



No cash anymore, back to leverage, because volatility is lower than target of 8%!

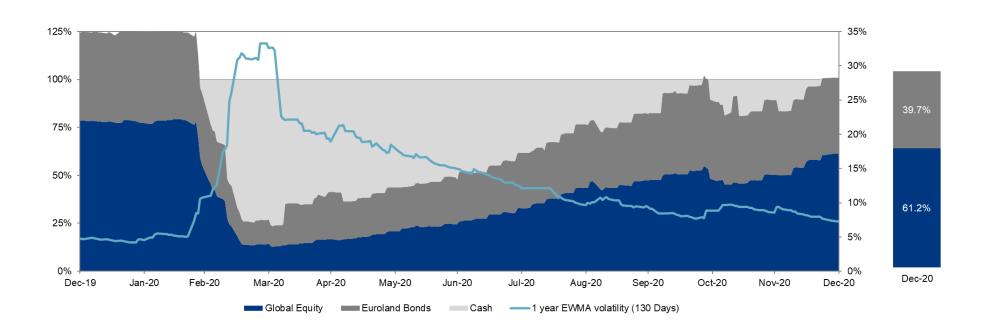
		Fixed		Investment
Exposure	Equity	Income	Cash	degree
Allianz Strategy 15	25.8%	79.0%	0.0%	104.8%
Allianz Strategy 30	35.8%	54.9%	9.3%	90.7%
Allianz Strategy 50	61.2%	39.7%	0.0%	100.9%
Allianz Strategy 75	91.3%	16.0%	0.0%	107.3%



Immediate and significant reduction of equites (-63%), now back to strong overweight



1 year allocation history and volatility





Allianz Strategy 15 / 30 / 50 / 75

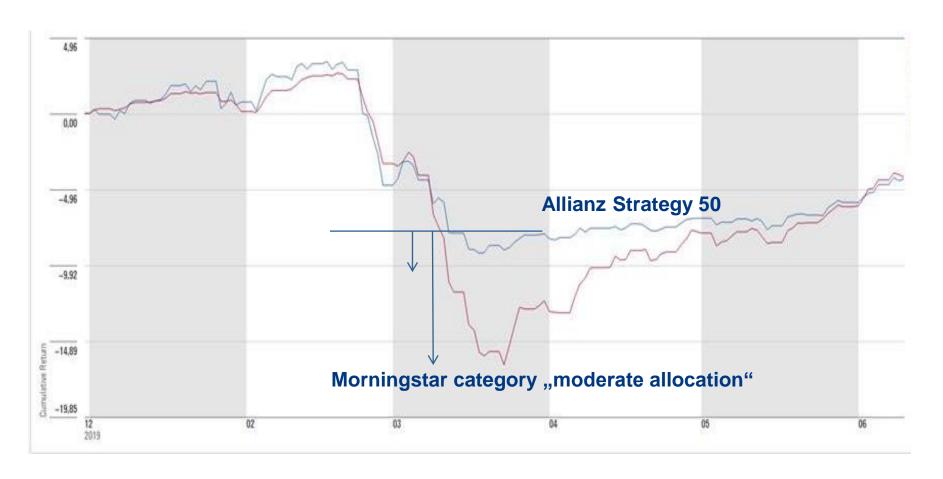
Active asset class allocation in fog, "poor visibility and slippery road" mode, now back to sportive mode, overweight in equities and leverage



Defensive attitude, risk-reduced positioning and cautious navigation, now back to sportive mode, overweight in equities and leverage



Comparison Allianz Strategy 50 with Morningstar category "moderate allocation"





Allianz Strategy Select 50 comparison with global equity index MSCI World





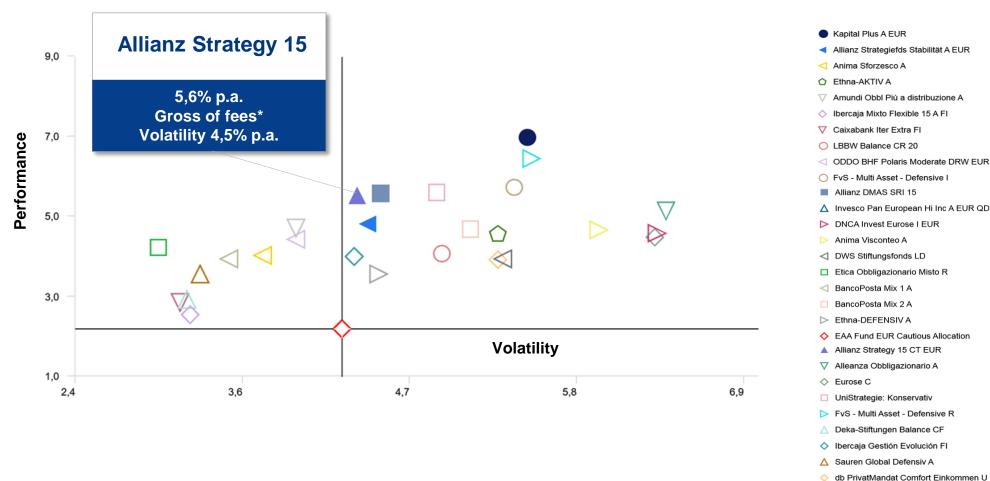
Allianz Strategy 50 history The five stars are not random





Comparison Risk/Return with biggest competitors over the last 10 years

Period: 31.12.2010 - 31.12.2020, currency: euro Source: Morningstar direct, monthly return data, open end funds, EAA Europe/Africa/Asia, EUR Cautious Allocation, gross of fees.

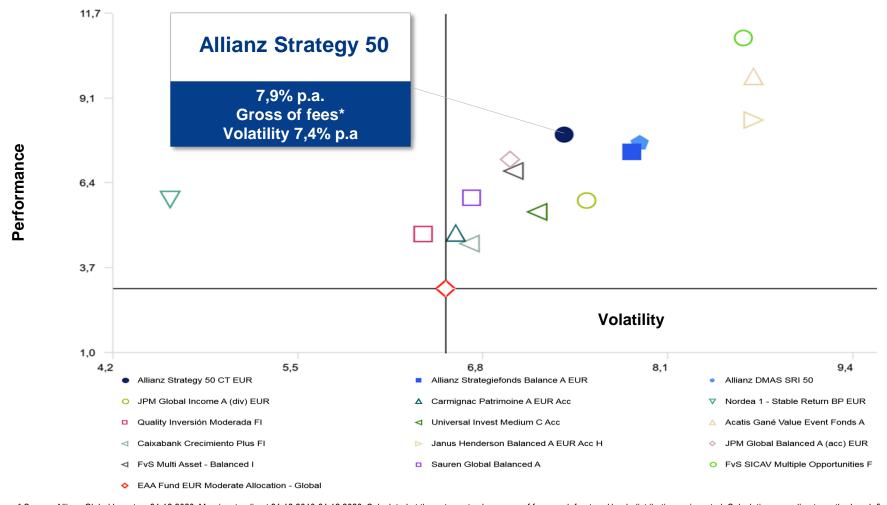


^{*} Source: Allianz Global Investors 31.12.2020; Morningstar direct 31.12.2010-31.12.2020. Calculated at the net asset value, gross of fees, excl. front-end load, distributions reinvested. Calculation according to method as defined by BVI, the German Fund Companies Association. Past performance is not a reliable indicator of future results. Any front-end loads and costs reduce the capital employed and the performance stated. Individual costs such as fees, commissions and other charges have not been taken into consideration and would have a negative impact on the performance if they were included. Past performance is no guarantee of future results. This is for guidance only and not indicative of future allocation. Allianz Strategy 15 CT EUR date of inception, 26.01.2009. TER (Total Expense Ratio): Allianz Strategy 15 CT EUR LU0398560267 as of 30.09.2020: 1,31% p.a.



Comparison Risk/Return with biggest competitors over the last 10 years

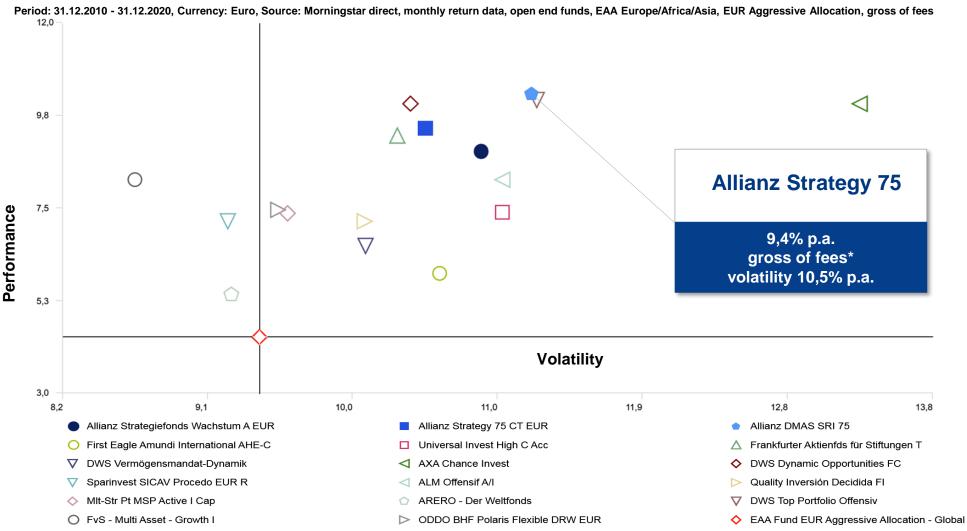
Period: 31.12.2010 - 31.12.2020, currency: euro Source: Morningstar direct, monthly return data, open end funds, EAA Europe/Africa/Asia, EUR Moderate Allocation, gross of fees.



^{*} Source: Allianz Global Investors 31.12.2020; Morningstar direct 31.12.2010-31.12.2020. Calculated at the net asset value, gross of fees, excl. front-end load, distributions reinvested. Calculation according to method as defined by BVI, the German Fund Companies Association. Past performance is not a reliable indicator of future results. Any front-end loads and costs reduce the capital employed and the performance stated. Individual costs such as fees, commissions and other charges have not been taken into consideration and would have a negative impact on the performance if they were included. Past performance is no guarantee of future results. This is for guidance only and not indicative of future allocation. Allianz Strategy 50 CT EUR date of inception, 01.07.2008. TER (Total Expense Ratio): Allianz Strategy 50 CT EUR (LU0352312184) as of 30.09.2020: 1,41% p.a.



Comparison Risk/Return with biggest competitors over the last 10 years



^{*} Source: Allianz Global Investors 31.12.2020; Morningstar direct 31.12.2010-31.12.2020. Calculated at the net asset value, gross of fees, excl. front-end load, distributions reinvested. Calculation according to method as defined by BVI, the German Fund Companies Association. Past performance is not a reliable indicator of future results. Any front-end loads and costs reduce the capital employed and the performance stated. Individual costs such as fees, commissions and other charges have not been taken into consideration and would have a negative impact on the performance if they were included. Past performance is no guarantee of future results. This is for guidance only and not indicative of future allocation. Allianz Strategy 75 CT EUR (ISIN: LU0352312853) date of inception 01.07.2008. TER (Total Expense Ratio) as of 30.09.2020: 1,55% p.a.



Allianz Strategy 15 / 30 / 50 / 75 A success story



An experienced team



Broad range of investments and diversification advantages



Active asset class allocation and integrated risk management



Excellent performance

Source: Allianz Global Investors, 2020. A ranking, a rating or an award provides no indicator of future performance and is not constant over time. Rating for Allianz Strategy 50 CT EUR. © 2007 Morningstar, Inc., all rights reserved. The information given here: (1) is protected by copyright for Morningstar and/or its content providers; (2) may not be reproduced or distributed; and (3) is not guaranteed to be accurate, complete or up-to-date. Morningstar and its content providers assume no responsibility for any losses or damage that result from any use of the information provided. Past performance is not a guarantee of future results. To determine the Morningstar Rating, funds of a comparable group in issue for at least three years are considered. The long-term performance serves as a basis, taking into account fees and risk. As a result, the funds are awarded stars, which are calculated monthly: Top 10%: 5 stars; next 22.5%: 4 stars; middle 35%: 3 stars; next 22.5%: 2 stars; flop 10%: 1 star. A ranking, rating or award is not an indicator of future performance and is subject to change over time. Rating as of: 31.12.2020. A success of the strategy cannot be guaranteed and losses cannot be excluded. The investment funds described herein may not be available for sale in all jurisdictions or to certain categories of investors.









Portfolio Management Team Allianz Strategy funds



Marcus Stahlhacke, CFA, FRM, CAIA Head of Active Allocation Retail Industry exp. Since 1995

Active Allocation Retail - 7 portfolio managers - 15 years average industry experience



Cordula Bauss Lead Portfolio Manager Industry exp. since1997



Alistair Bates Deputy Portfolio Manager Industry exp. since 2007



Andreas de Maria Campos, CFA, CAIA Industry exp.since 2013



Dr Friedrich Kruse, CFA Industry exp.since 2011



Massimiliano Pallotta Industry exp. since 1995



Katharina Sänger Industry exp. since 2017

Source: AllianzGI 01.01.2021 47



Allianz Strategy 15 / 30 / 50 / 75 - characteristics

Fund	Allianz Strategy			
	15	30	50	75
Asset class universe	Global developed market equities			
	EUR bonds (investment grade): government bonds, supranationals, covered bonds			
SAA equities/bonds in %	15/85	30/70	50/50	75/25
Active asset class allocation	Yes (DMAP: Market Cycle Signal)			
Allocation ranges equities	0-35%	0-55%	0-100%	0-125%
Investment degree	Up to 125%			
Active security selection	No			
Details	Equity exposure through futures replicating MSCI World index, fixed income index replicated via single bonds			
Sustainability (ESG/SRI)	No			
Details				
Active risk management	Yes			
Details	Volatility target 4%	Volatility target 5%	Volatility target 8%	Volatility target 12%
Fund in funds limit	Max. 10% funds			
Morningstar Rating TM*	****		****	****
Benchmark	15/30/50/75% MSCI World Net TR Local + 85/70/50/25% J.P. Morgan EMU IG			

Source: Allianz Global Investors, as at 31.12.2020. This is for guidance only and not indicative of future allocation. Morningstar Ratings as at 31.12.2020 A ranking, a rating or an award provides no indicator of future performance and is not constant over time. This information is not binding and subject to the sales prospectus. Morningstar, Inc. All rights reserved. This information: (1) is copyright-protected on behalf of Morningstar and/or its content providers; (2) must not be copied or distributed; and (3) its correctness, completeness or up-to-date-ness are not guaranteed. Neither Morningstar nor its content providers are liable for any damages or losses related to the use of this information. TER (Total Expense Ratio) as of 30.09.2020: total expenses (excl. transaction costs) incurred by the fund during the past financial year: Allianz Strategy 15 CT EUR (LU0352312184): 1,41%; Allianz Strategy 75 CT EUR (LU0352312853): 1,55%; The investment funds described herein may not be available for sale in all jurisdictions or to certain categories of investors.



Allianz Strategy 15 / 30 / 50 / 75

Opportunities

- High return potential of stocks in the long run
- Steady interest income on bonds, capital gains opportunities on declining interest rates
- Broad diversification across numerous securities

Risks

- High volatility of stocks, losses possible. The fund unit price may be subject to increased volatility.
- Interest rates vary, bonds suffer price declines on rising interest rates
- Limited participation in the yield potential of single securities



Disclosures for Selected Multi Asset Funds pages

Source: Allianz Global Investors, as at 31.12.2020. This is for guidance only and not indicative of future allocation. A performance of the strategy is not guaranteed and losses remain possible.

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TER (Total Expense Ratio): total expenses (excl. transaction costs) incurred by the fund during the past financial year. Data end of fiscal year as at 30.09.2020

Allianz Capital Plus AT EUR (LU1254136416) 1.20%

Allianz Strategy 15 CT EUR (LU0398560267): 1.31% Allianz Strategy 50 CT EUR (LU0352312184): 1.41%

Allianz Strategy 75 CT EUR (LU0352312853): 1.55%

Allianz Dynamic Multi Asset Strategy SRI 15 A EUR (LU1089088071): 1.23%

Allianz Dynamic Multi Asset Strategy 50 A EUR (LU1019989323): 1.76%

Allianz Dynamic Multi Asset Strategy 75 A EUR (LU1089088311): 1.77%

Allianz Strategiefonds Stabilität A2 EUR (DE0009797282): 1.31%

Allianz Strategiefonds Balance A EUR (DE0009797258): 1.46%

Allianz Strategiefonds Wachstum A EUR (DE0009797266): 1.61%



Disclaimer

Investing involves risk. The value of an investment and the income from it may fall as well as rise and investors might not get back the full amount invested. Investing in fixed income instruments may expose investors to various risks, including but not limited to creditworthiness, interest rate, liquidity and restricted flexibility risks. Changes to the economic environment and market conditions may affect these risks, resulting in an adverse effect to the value of the investment. During periods of rising nominal interest rates, the values of fixed income instruments (including short positions with respect to fixed income instruments) are generally expected to decline. Conversely, during periods of declining interest rates, the values of these instruments are generally expected to rise. Liquidity risk may possibly delay or prevent account withdrawals or redemptions. The volatility of fund unit/share prices may be increased or even strongly increased. Past performance is not a reliable indicator of future results. If the currency in which the past performance is displayed differs from the currency of the country in which the investor resides, then the investor should be aware that due to the exchange rate fluctuations the performance shown may be higher or lower if converted into the investor's local currency. This is for information only and not to be construed as a solicitation or an invitation to make an offer, to conclude a contract, or to buy or sell any securities. The products or securities described herein may not be available for sale in all jurisdictions or to certain categories of investors. This is for distribution only as permitted by applicable law and in particular not available to residents and/or nationals of the USA. The investment opportunities described herein do not take into account the specific investment objectives, financial situation, knowledge, experience or specific needs of any particular person and are not guaranteed. The views and opinions expressed herein, which are subject to change without notice, are those of the issuer companies at the time of publication. The data used is derived from various sources, and assumed to be correct and reliable, but it has not been independently verified; its accuracy or completeness is not guaranteed and no liability is assumed for any direct or consequential losses arising from its use, unless caused by gross negligence or wilful misconduct. The conditions of any underlying offer or contract that may have been, or will be, made or concluded, shall prevail. This communication has not been prepared in accordance with legal requirements designed to ensure the impartiality of investment (strategy) recommendations and is not subject to any prohibition on dealing before publication of such recommendations. The duplication, publication, or transmission of the contents, irrespective of the form, is not permitted; except for the case of explicit permission by Allianz Global Investors GmbH.

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